

Giuseppe Marco ATTANASI

CV



PERSONAL DETAILS

Place of birth: Galatina (LE), Italy
Date of birth: 21.02.1976
Nationality: Italian
Marital status: Single
Tel. +33 (0)6 59 20 01 32

PERMANENT ADDRESS

Université de Lille 1
Faculté des Sciences Econ. et Sociales
Cité Scientifique
59655 Villeneuve d'Ascq Cedex (France)
E-mail: giuseppe.attanasi@univ-lille1.fr

Languages: Italian (mother tongue), English (fluent), French (fluent), Spanish (good), Portuguese (basic).

CURRENT POSITION

Sept. 2016 – present *Professeur des Universités* (Full Professor) in Economics,
Université de Lille 1 Sciences & Technologies, France

EDUCATION

8 December 2015 *Accreditation to Supervise Research (HDR: Habilitation à Diriger des Recherches)*, University of Strasbourg. *Committee*: Patrick Llerena, Pablo Brañas, Massimo Egidi, Pierre Garrouste, Olivier l'Haridon, Luigi Luini.

April 2006 *Ph.D. in Economics*, Università Bocconi, Milan. Thesis Jury Report: *Very Good*. *Committee*: Pierpaolo Battigalli and Aldo Montesano (Università Bocconi), Andreu Mas-Colell and Rosemarie Nagel (Universitat Pompeu Fabra).

July 2007 *Master in Industrial Economics*, Universidad de Valencia

June 2001 *Master in Economics* (with distinction), Università Bocconi, Milan

July 2000 *Degree in Economics*, Università Bocconi, Milan, with a major in Economic Theory and Analysis. Final mark: 110/110 *cum laude*.

Sept. '96 – Jan. 1997 *Exchange student at Queen Mary and Westfield College* (Department of Economics and Mathematics), University of London (UK)

July 1994 *High School Scientific Diploma*, Galatina (Lecce, Italy). Final mark: 60/60.

PREVIOUS ACADEMIC POSITIONS

Sept. 2012 – Aug. 2016 *Maître de Conférences* (Associate Professor), University of Strasbourg, *BETA (Bureau d'Économie Théorique et Appliquée)*, France

Feb. 2012 – Aug. 2012 *Post-doctoral Researcher at Paris School of Economics* (Université Paris 1 Panthéon-Sorbonne), France

2007 – 2011 *Junior Chair at Toulouse School of Economics* (Fondation “Jean-Jacques Laffont” – Chair “Georges Meyer” in Mathematical Economics) and *LERNA (Laboratoire d'Économie des Ressources Naturelles)*, France

2007 *Post-Doctoral Researcher at Laboratory of Experimental Economics (LEE)*, *Universitat Jaume I*, Castellón de la Plana, Spain

2005 – 2007 *Research Fellow*, Department of Economics, *Università Bocconi*, Milan, Italy

VISITING RESEARCH POSITIONS

- May 2013, August 2013 & July – August 2016 *Visiting Professor*, Experimental Economics Center, *Georgia State University*, Atlanta, US
- Oct 2008 – Sept 2009 *Visiting Research Fellow*, Institute of Business Management and Labor Economics, *Catholic University of Sacred Heart*, Milan, Italy
- Apr. – June 2005 *Ph.D. visiting student* at Institut d'Anàlisi Econòmica (CSIC), *Univesitat Autònoma*, Barcelona, Spain
- Sept. 2004 – March 2005 & Jan. 2006 – Feb. 2006 *Ph.D. visiting student* at Laboratory of Experimental Economics (LEEX), *Univesitat Pompeu Fabra*, Barcelona, Spain

TEACHING ACTIVITY

- Sept. 2016 – present *Université de Lille 1*
Lecturer of: *Microeconomics* (Undergrad), *Industrial Organization* (Undergrad, Master), *International Institutions and the Databases* (Master), *Advanced Microeconomics* (Master), *Decision Theory* (Master).
Teaching Assistant of: *Microeconomics* (Undergrad).
- April 2016 *École Supérieure de Commerce Dijon-Bourgogne*.
Lecturer of: *Theory of Management* (Undergrad)
- Sept. 2012 – August 2016 *Université de Strasbourg*
Lecturer of: *Microeconomics* (Undergrad), *Probability and Statistics I & II* (Undergrad), *Experimental Economics* (Master, Ph.D.). Teaching Assistant of: *Microeconomics* (Undergrad).
- May 2015 *Università del Salento, Lecce (Italy)*
Lecturer of: *Experimental Economics* (Undergrad, Graduate).
- Nov. 2012 – 2016 *École Nationale d'Administration (ENA), Strasbourg*
Lecturer of (invited): *Risk Management* (Master).
- March-May 2012, 2014 *Université Paris 1 Panthéon-Sorbonne*
Lecturer of: *Economics of Information* (Master).
- Jan. 2012 – 2016 *Pôle Universitaire Français, Université Nationale de Ho Chi Minh (Vietnam)*
Lecturer of: *Microeconomics* (Undergrad), *Industrial Organization* (Master).
- Dec. 2007 – Jan. 2011 *Toulouse School of Economics*
Lecturer of: *Experimental Economics* (Ph.D.).
- May 2010 – 2013 *Università Cattolica, Milano*
Lecturer of (invited): *Experimental Economics* (Ph.D.).
- March 2007 – present *Università Bocconi, Milano*
Lecturer of (invited): *Behavioral Finance*, within the Course of *Microeconomics* (Undergrad).
- Feb. 2005 – June 2007 *Università del Salento, Lecce*
Lecturer of: *Macroeconomics*, *Microeconomics* (Undergrad), *Economics of International Institutions*, *Economics of Tourism* (Grad.), *Game Theory* (Ph.D.).
- Feb. 2001 – June 2007 *Università Bocconi, Milano*
Teaching Assistant of: *Economic Analysis*, *Public Finance*, *Microeconomics* (Undergrad), *Advanced Microeconomics* (Graduate), *General Equilibrium Theory*, *Game Theory* (Ph.D.).

Sept. 2003 – 2006 Università Bicocca, Milano
Teaching Assistant of: *Public Finance, Political Economy* (Undergrad).

Feb. – July 2003 European School of Economics, Milano
Lecturer of: *Macroeconomics, Microeconomics* (Undergrad).

OTHER ACADEMIC AND PROFESSIONAL ACTIVITIES

June 2016 – present *Associate Editor of Journal of Behavioral Economics for Policy* (jbep.sdsu.edu)

June 2013 – present *Member of the Executive Committee, Editor of the Newsletter and French Country Representative of the SABE (Society for the Advancement of Behavioral Economics)*

Nov. 2015 – present *Member of the Committee of Arbitrators of ANIMA – Federation of National Associations of Mechanical and Engineering Industries, Milan*

Oct. 2013 – present BELSS (Bocconi Experimental Laboratory for the Social Sciences)
Associate Researcher

Organizer of the following Workshops:

Dec. 2015 “Hit-and-run Workshop on Experimental Economics: 4 Hot Topics in 8 Quick Bites”, BETA, Université de Strasbourg;

June 2016 “Spring Workshop in Experimental Economics in Strasbourg (SWEES)”, BETA, Université de Strasbourg (with Patrick Llerena and Kene Boun My);

Sept. 2016 “French-German Workshop on Behavioral Economics”, BETA, University of Konstanz (with Gerald Eisenkopf, Urs Fischbacher and Anne Stenger);

Member of the Scientific Committee of the following International Conferences:

2016 “IAREP/SABE/Elsevier Student Paper Award”, alla Conferenza “SABE/IAREP 2016”, Wageningen;

2016 65th Annual Meeting of the AFSE (Association Française de Science Economique), Université de Nancy;

2016 “NAG (Norms, Actions, Games) 2016 International Workshop”, Toulouse School of Economics;

2014 – 2016 Annual Meeting of the ASFEE (ASsociation Française d’Economie Expérimentale), Besançon, Paris, Cergy;

2011 “Experimental Methods and Economic Modeling” Conference, Capua;

2010 – 2017 Annual Meeting of the SEET (Southern Europe Experimental Team), Marrakech, Agadir, Lanzarote, Tenerife, Sesimbra, Maspalomas, Malta.

May 2014 *Member of the Selection Committee for the position of Associate Professor (Maître de Conférences) at University of Besançon*

May 2013 *Reviewer for ANR (French National Research Agency) projects*

Feb. 2002 – June 2007 *Administrative Assistant of the Director of DES (“Degree in Economics and Social Sciences”) at Università Bocconi, Milan*

Oct. 2002 – Oct. 2004 *Representative of Bocconi Ph.D. students in the Faculty Council*

Sept. – Nov. 1999 *Internship at the Commercial Office of “Italian Embassy”, Paris*

Oct. 1998 – Jan. 1999 *Supervisor ETS (Educational Testing Service) for TOEFL, GRE and GMAT computer-based exams at Calatafimi Linguistic Centre, Milan*

SCIENTIFIC RESPONSIBILITIES

- Apr. 2013 – Aug. 2016 *Director of the Laboratory of Experimental Economics (LEES) of the University of Strasbourg* (18 members: 10 Researchers, 1 CNRS Studies Engineer, 1 Research Engineer, 6 PhD Students).
- Nov. 2015 – Aug. 2016 *Scientific Responsible* (with Nguyen-Van Phu and Mathieu Lefebvre) of the *Research Axe* “Behavior, Incentives and Sustainable Development” of the BETA, *University of Strasbourg* (25 members: 21 Researchers, 1 CNRS Studies Engineer, 3 PhD students).
- Sept. 2007 – Dec. 2011 *Co-director* (with Roberta Dessi) of the *Laboratory of Experimental Economics* of the *Toulouse School of Economics* (TSE).
- Sept. 2007 – Dec. 2011 *Secretary of the Research Group* in Behavioral and Experimental Economics (BEE) of *Toulouse School of Economics* (TSE).

SCIENTIFIC PRODUCTION

Articles in refereed journals:

- A.1) Attanasi, G., Corazzini, L. and F. Passarelli (2016), Voting as a Lottery. *Journal of Public Economics*, in print. (<http://dx.doi.org/10.1016/j.jpubeco.2016.11.016>)
- A.2) Attanasi, G., Hopfensitz, A., Lorini, E. and F. Moisan (2016). Social Connectedness Improves Co-ordination on Individually Costly, Efficient Outcomes. *European Economic Review*, 90, 86-106.
- A.3) Attanasi, G., Battigalli, P., and E. Manzoni (2016). Incomplete Information Models of Guilt Aversion in the Trust Game. *Management Science*, 62, 648-667.
- A.4) Attanasi, G., Centorrino, S. and I. Moscati (2016), Over-the-counter Markets vs. Double Auctions: A Comparative Experimental Study. *Journal of Behavioral and Experimental Economics* (formerly *Journal of Socio-Economics*), 63, 22-35.
- A.5) Attanasi, G. and K. Boun My (2016). Jeu du Dictateur et Jeu de la Confiance: Préférences Distributives vs. Préférences Dépendantes des Croyances. *L'Actualité Economique*, 92, 1-39 (<http://expertise.hec.ca/actualiteeconomique/2016/07/volume-92-no-1-2-mars-juin-2016/>).
- A.6) Attanasi, G., García-Gallego, A., Georgantzis, N. and A. Montesano (2015). Bargaining over Strategies of Non-Cooperative Games. *Games*, 6, 273-298.
- A.7) de Palma, A., Abdellaoui, M., Attanasi, G., Ben-Akiva, M., Fehr-Duda, H., Erev, I., Fok, D., Fox, C.R., Hertwig, R., Picard, N., Wakker, P.P., Walker, J.L. and M. Weber (2014). Beware of Black Swans: Taking Stock of the Description-experience Gap in Decision under Uncertainty. *Marketing Letters*, 25, 269-280.
- A.8) Attanasi, G., Corazzini, L., Georgantzis, N., and F. Passarelli (2014). Risk Aversion, Over-Confidence and Private Information as Determinants of Majority Thresholds. *Pacific Economic Review*, 19, 355-386.
- A.9) Attanasi, G., Gollier, C., Montesano, A., and N. Pace (2014). Eliciting Ambiguity Aversion in Unknown and in Compound Lotteries: A Smooth Ambiguity Model Experimental Study. *Theory and Decision*, 77, 485-530.
- A.10) Angelova, V., Armantier, O., Attanasi, G., and Y. Hiriart (2014). Relative Performance of Liability Rules: Experimental Evidence. *Theory and Decision*, 77, 531-556.

- A.11) Attanasi, G., Hopfensitz, A., Lorini, E., and F. Moisan (2014). The Effects of Social Ties on Coordination: Conceptual Foundations for an Empirical Analysis. *Phenomenology and the Cognitive Sciences*, 13, 47-73.
- A.12) Attanasi, G., Casoria, F., Centorrino, S., and G. Urso (2013). Cultural Investment, Local Development and Instantaneous Social Capital: A Case Study of a Gathering Festival in the South of Italy. *Journal of Socio-Economics*, 47, 228-247.
- A.13) Attanasi, G., García-Gallego, A., Georgantzís, N., and A. Montesano (2013). An Experiment on Prisoner's Dilemma with Confirmed Proposals. *Organizational Behavior and Human Decision Processes*, 120, 216-227.
- A.14) Attanasi, G., García-Gallego, A., Georgantzís, N., and A. Montesano (2012). Environmental Agreements as a Hawk-Dove Game with Confirmed Proposals. *Environmental Economics*, 4, 34-42.
- A.15) Attanasi, G. (2012). Book Review of 'The Feeling of Risk: New Perspectives on Risk Perception', by P. Slovic. Earthscan, London, 2010. *Journal of Economic Psychology*, 33, 914-917.
- A.16) Attanasi, G., and A. Montesano (2012). The Price for Information about Probabilities and its Relation with Risk and Ambiguity. *Theory and Decision*, 73, 125-160.
- A.17) Attanasi, G. (2011). Book Review of 'Prospect Theory: For Risk and Ambiguity', by P. P. Wakker. Cambridge University Press, Cambridge, 2010. *Journal of Economic Psychology*, 32, 538-540.
- A.18) Attanasi, G., and A. Montesano (2008). Competing for Endogenous Information in an Irreversible Environmental Resource Problem: A Game-theoretic Analysis. *International Game Theory Review*, 10, 229-243.

Books:

- B.1) Attanasi, G. and F. Giordano [Eds.] (2011). *Eventi, Cultura e Sviluppo. Il caso de "La Notte della Taranta"*. EGEA, Milano, pp. 380 + XXXVIII.

Book Chapters:

- C.1) Georgantzís, N. and G. Attanasi (2015). Non-competitive Markets. In: Brañas-Garza, P. and A. Cabrales (Eds.), *Experimental Economics Volume II: Economic Applications*, Palgrave Macmillan, pp. 21-36.
- C.2) Attanasi, G. and R. Nagel (2008). A Survey of Psychological Games: Theoretical Findings and Experimental Evidence. In A. Innocenti and P. Sbriglia (Eds.) *Games, Rationality and Behavior. Essays on Behavioral Game Theory and Experiments*, Palgrave MacMillan, 204-232.

Papers in Conference Proceedings:

- D.1) Attanasi, G. and G. Urso (2015). Capitale sociale e senso di appartenenza: l'impatto sociale del Festival "La Notte della Taranta" sulla comunità che lo ospita, *Palaver*, 4 (2), 179-222.
- D.2) Attanasi, G., García-Gallego, A., Georgantzís, N. and A. Montesano (2011). Non-cooperative Games with Chained Confirmed Proposals. In L. A. Petrosjan and N. A. Zenkevitch (Eds.) *Contributions to Game Theory and Management*, IV, 19-32.

Other publications:

- E.1) Attanasi, G. and R. Dessì (2011). Coopérer, mode d'emploi. *L'Expansion*, 71, p. 119.
- E.2) Antonietti, A., Attanasi, G., Casoria, F., Castelli, I., Carluccio, R., Iannello, P., Marchetti, A., Massaro, D., and P. Tedeschi (2009). Profili di rischio degli investitori finanziari. *Osservatorio Monetario*, 2009/3, 1-118.

Working papers submitted to refereed journals:

- F.1) Attanasi, G., Battigalli, G. and R. Nagel (2016), *Disclosure of Belief-Dependent Preferences in the Trust Game*, IGIER Working Paper 506, Bocconi University.
- F.2) Attanasi, G. and A. Montesano (2016), *The Value of Endogenous above Exogenous Information in Irreversible Environmental Decisions*, WP 10.01.307, LERNA, University of Toulouse.
- F.3) Attanasi, G., Boun My, K., Buso, M. and A. Stenger (2016). *Public-Private Governance for Climate Change Adaptation: Theory and Experiment*, BETA WP, University of Strasbourg.
- F.4) Attanasi, G., Georgantzis, N., Rotondi, V. and D. Vigani (2016), *Eliciting Risk Aversion Parameters from Different Incentivized Tasks: Correlation among Tasks and with Self-reported Risk Attitude*, BETA WP, University of Strasbourg.
- F.5) Attanasi, G., Cosic, H., Passarelli, F. and G. Urso (2016), *Private Management and Financing of a Cultural Event: Do Attendees Perceive it as a Risky Lottery?*, BETA WP, University of Strasbourg.
- F.6) d'Albis, H., Attanasi, G. and E. Thibault (2016), *Ambiguous Survival Probabilities and Demand for Annuities: An Experimental Test through Charitable Giving*, BETA WP, University of Strasbourg.
- F.7) Ambec, S., Attanasi, G. and A. Reynaud (2016), *An Experiment on Resource and Welfare Division through a Modified Trust Game*, WP Toulouse School of Economics.
- F.8) Attanasi, G., Concina, L., Kamate, C. and V. Rotondi (2016), *Reduce the Probability or Purchase the Insurance: An Experimental Analysis of Protection against Technological Damages*, FONCSI Working Paper, Toulouse.

Work in progress:

- G.1) *Guilt, Reciprocity and Reputation in Repeated Trust Minigames*, with P. Battigalli, E. Manzoni and R. Nagel.
- G.2) *Strategic Altruism as Complementarity-building Investment*, with K. Boun My, N. Georgantzis and M. Ginés.
- G.3) *Festival Games: Inebriated and Sober Altruists*, with J. Cox and V. Sadiraj.
- G.4) *Role-models, Identity and Cooperation*, with R. Dessí, F. Moisan and D. Robertson.
- G.5) *Experienced vs. Described Uncertainty with Expert vs. Inexpert Decision-Makers*, with J. Cervera, P. Hernandez and J. Vila.
- G.6) *Zero-Intelligence and Human Agents in an Experimental Over-the-Counter Market*, with S. Centorrino and I. Moscati.
- G.7) *Social Capital Generation in Gathering Events: How Instantaneous Trust Depends on Alcohol Consumption?*, with S. Bortolotti, A. Filippin and N. Pace.
- G.8) *Climate Change and Risk Perception: Low Probability and Time Discounting*, with K. Boun-My, T. Jaber-Lopez and A. Stenger.
- G.9) *Intrinsic vs. Extrinsic Motivators on Creative Collaboration: The Effect of Sharing Rewards*, with Y. Curci, P. Llerena and G. Urso.
- G.10) *How Does Culture Foster Creativity and Economic Development?*, with P. Llerena, V. Rotondi and G. Urso.
- G.11) *Judgment Errors and Decision Making under Ambiguity in Humans vs. Primates: An Evolutionary Approach*, with M.-H. Broihanne and V. Dufour.
- G.12) *Enhancing Generosity through Wishful Thinking: When 'I Pay for You, You Pay for Me' Makes Sense*, with P. Brañas-Garza, G. Grolleau and A. Sutan.

REFEREEING ACTIVITY

Referee for:

Actualité Economique, American Economic Review, B.E. Journal of Theoretical Economics, Bulletin of Economic Research, Econometrica, Economic Journal, Economic Modelling, Economics-E-Journal, Environmental Economics and Policy Studies, Experimental Economics, European Economic Review, Frontiers in Psychology – Cognitive Science, Frontiers in Psychology – Personality and Social Psychology, Games and Economic Behavior, International Review of Economics, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of Economic Literature, Journal of Economic Psychology, Journal of Evolutionary Economics, Journal of Experimental Social Psychology, Journal of Hospitality Management and Tourism, Journal of Neuroscience, Psychology, and Economics, Journal of Risk and Insurance, Journal of Risk and Uncertainty, Management Science, Journal of the European Economic Association, Pacific Economic Review, PLOS One, Review of Economic Studies, The Manchester School, Theory and Decision.*

* Certificate of Excellence as Reviewer awarded by the Journal's Editor

SUPERVISION OF PHD and POST-DOC STUDENTS

- Sept. 2016 – present *Andrea Guido* (Université Catholique de Lille), co-direction 50%-50% with Nicolas Vaillant (Université Catholique de Lille). Thesis title: “Essays on Human Cooperation - Experimental Evidence from the « Uber Phenomenon » and the Digital Economy”.
- Dec. 2013 – Feb. 2016 *Valentina Rotondi* (Catholic University of Milan), co-direction 50%-50% with Luca Stanca, (University of Milan Bicocca). Thesis title: “Essays on Development Economics”.
- Oct. 2010 – Dec. 2011 *Laura Concina* (Post-Doc, Ca' Foscari University of Venice, Italy), at Toulouse School of Economics. Research Project title: “Risk prevention and responsibility sharing in technological investments”.
- Oct. 2014 – presente French national award *PEDR (Prime d'Encadrement Doctorale et de Recherche)* for PhD thesis supervision and research activity during 2010-2014.

SUPERVISION OF MASTER THESES

26 Master theses supervised, of which:

- **7** in France: 1 at Université de Lille 1, 1 at Université de Strasbourg, 5 at Ecole Nationale d'Administration, Strasbourg;
- **20** in Italy: 8 at Università Bocconi Milan, 1 at Università Cattolica Milan, 1 at Università LUSPIO Rome, 10 at Università del Salento, Lecce.

PARTICIPATION IN PHD THESIS COMMITTEES

- 1) [*Committee Member and External Referee*] Hui-Hui Ding (04/07/2016), ‘PhD in Economics’, *Université de Bordeaux*, France. Directors: Emmanuel Petit, Cécile Aubert. Thesis title: “The Effects of Conformity Preferences in Voting”.
- 2) [*Committee Member and External Referee*] Emilia Belén Serrano González (27/01/2016), PhD in Industrial and International Economics, *Universitat Jaume I Castellon*, Spain. Directors: Nikolaos Georgantzis and Ainhoa Jaramillo Gutiérrez. Thesis title: “The Economics and Dynamics of Resource Wars”.

- 3) [*External Referee*] Tarek Jaber-López (April 2015), PhD in Industrial and International Economics, *Universitat Jaume I Castellon*, Spain. Directors: Aurora García-Gallego and Nikolaos Georgantzis. Thesis title: “On the Emergence and Sustainability of Corruption: An Experimental Analysis”.
- 4) [*Committee Member*] Hana Cosic (15/12/2014), International Doctoral Program in Economics, *Sant’Anna School of Advanced Studies, Pisa*, Italy. Directors: Patrick Llerena (University of Strasbourg) and Alessandro Nuvolari (Sant’Anna School of Advanced Studies, Pisa). Thesis title: “Essays in Behavioral Economics”.
- 5) [*Committee Member*] Levent Neyse (12/12/2013), PhD in Empirical Economics, *University of Granada*, Spain. Director: Pablo Brañas (Middlesex University, London). Thesis title: “Experiments on Economic Games”.
- 6) [*Committee Member*] Frederic Moisan (02/09/2013), PhD in Logic and Experimental Economics, *University of Toulouse*, France. Directors: Astrid Hopfensitz and Emiliano Lorini (University of Toulouse). Thesis title: “The Bonds of Society: An Interdisciplinary Study of Social Rationality”.
- 7) [*Committee Member*] Emanuela Lezzi (15/07/2013), PhD in Economics, *Università del Salento*, Italy. Director: Marcella Scrimatore (Università del Salento). Thesis title: “Experiments on the Principal and Workers’ Behavior”.
- 8) [*External Referee*] Filippos Exadaktylos (May 2012), PhD in Empirical Economics, *University of Granada*, Spain. Director: Pablo Brañas (Middlesex University, London). Thesis title: “Economic Experiments outside the Lab”.
- 9) [*External Referee*] Laura Concina (March 2012), PhD in Economics, *Ca’ Foscari University of Venice*, Italy. Director: Michele Bernasconi (Ca’ Foscari University of Venice). Thesis title: “Three Essays on Leadership and Cooperation in Public Good Games”.
- 10) [*Committee Member*] Andonis Proestakis (26/07/2011), PhD in Empirical Economics, *University of Granada*, Spain. Director: Pablo Brañas (Middlesex University, London). Thesis title: “Essays on the Economics of Cultural Traits”.

SCIENTIFIC PARTICIPATION IN INTERNATIONAL RESEARCH PROJECTS

- 1) “Strategically Sophisticated Bidding in First-price Auctions with Risk-averse Competitors” (CNRS, Soutien à la Mobilité Internationale 2016). *Project Coordinator*: Giuseppe Attanasi. *Amount Funded*: € 8000. *Project Duration*: 4 months.
- 2) “Social Intelligence: Experiments and theories concerning economic agents” (ANR – French National Research Agency – 2015 national funding). *Project Coordinator*: Astrid Hopfensitz, Toulouse School of Economics. *Amount Funded*: € 147680. *Project Duration*: 36 months.
- 3) “Judgment errors and decision making under risk and under ambiguity: An evolutionary approach” (IDEX – Initiative d’Excellence – Attractivité 2013 French national funding). *Project Coordinator*: Valérie Dufour, University of Strasbourg. *Amount Funded*: € 80000. *Project Duration*: 18 months.
- 4) “Festival Games” (Experimental Economics Center, Georgia State University, Atlanta, 2013). *Project Coordinator*: Jim Cox, Georgia State University. *Amount Funded*: \$ 10000. *Project Duration*: 6 months.
- 5) “Competition versus cooperation in industry standard-setting: An experimental 24 analysis of alternative bargaining models” (IDEX – Initiative d’Excellence – Attractivité 2013 French national funding). *Project Coordinator*: Giuseppe Attanasi. *Amount funded*: € 57000. *Project Duration*: 24 months.
- 6) “Risk prevention and responsibility sharing in technological investments: An experimental economic analysis of contracting and regulation” (FonCSI – Foundation for an Industrial Safety Culture – 2011

international funding). *Project Coordinator: Giuseppe Attanasi. Amount Funded: € 60000. Project Duration: 18 months.*

7) “Social ties in Economics: Experiments and theory” (ANR – French National Research Agency – 2010 national funding). *Project Coordinator: Astrid Hopfensitz, Toulouse School of Economics. Amount Funded: € 161947. Project Duration: 36 months.*

8) “Elicitation of Private Investor’s Risk Aversion” (Association for the development of Bank studies, Milan – 2009 national funding). *Project Coordinator: Alessandro Antonietti and Piero Tedeschi, Catholic University of Milan. Amount Funded: € 35000. Project Duration: 12 months.*

9) “Psychological and economic perspectives on cooperation and trust” (PRES - Pôle de Recherche et d’Enseignement Supérieur - 2008 national funding). *Project Coordinator: Astrid Hopfensitz, Toulouse School of Economics. Amount Funded: € 28210. Project Duration: 24 months.*

10) “Fair environmental policies” (ANR – French National Research Agency – 2008 national funding); *Project Coordinator: Stefan Ambec, Toulouse School of Economics. Amount Funded: € 64800. Project Duration: 36 months.*

11) “Economic and Social Impact of Cultural Events” (European Community – 2007 national funding, Puglia Region, Italy). *Project Coordinator: Giuseppe Attanasi. Amount Funded: € 42000. Project Duration: 48 months.*

INVITED SEMINARS (as Speaker)

2016: **1.** *Aix-Marseille Université, GREQAM, France (March).* **2.** *FonCSI (Fondation pour une Culture de Sécurité Industrielle) Workshop, Toulouse, France (April).* **3.** *Université Catholique de Lille, Anthro- Lab, France (June).* **4.** *Università di Trento, CIMEC, Italy (July).*

2015: **1.** *University of Rennes 1, CREM, France (January).* **2.** *Università del Salento, ISUFI, Italy (August).* **3.** *Université de Nice - Sophia Antipolis, GREDEG, France (October).* **4.** *University of Milan, DEMM, Italy (November).*

2014: **1.** *FONCSI (Fondation pour une Culture de Sécurité Industrielle) seminar, Maison des Métallos, Paris (December).*

2012: **1.** *Durham Business School, Durham UK (January).* **2.** *Université Paris-Nanterre, EconomiX, France (January).* **3.** *Université de Strasbourg, BETA, France (March).* **4.** *Université Paris 1 Panthéon-Sorbonne, Centre d’Economie de la Sorbonne, France (March).* **5.** *Université du Maine (Le Mans), GAINS, France (March).* **6.** *Université Montpellier 1, LAMETA, France (March).*

2011: **1.** *University of Namur, Department of Economics, Belgium (March).* **2.** *Université de Gothenburg, Sweden (May).* **3.** *Durham Business School, Durham UK (July).*

2010: **1.** *Universitat Pompeu Fabra, Department of Economics and Business, Barcelona, Spain (December).* **2.** *Scuola Superiore Sant’Anna, Pisa, Italy (December).*

2009: **1.** *Università Cattolica, Milan, Department of Economics, Italy (July).* **2.** *Universidad de Valencia, Department of Economics, Spain (November).*

2008: **1.** *Università di Padova, Department of Economics, Italy (February).*

2007: **1.** *Universidad Pablo de Olavide, Department of Economics, Seville, Spain (January).* **2.** *Max Planck Institute of Economics, Strategic Interaction Group, Jena, Germany (January).* **3.** *University of Oslo, Department of Economics, Norway (January).* **4.** *Università Cattolica, Milan, Department of Economics, Italy (January).* **5.** *Università di Padova, Department of Economics, Italy (February).* **6.** *Universidad Jaume I, Department of Economics, Castellon de La Plana, Spain (February).* **7.** *Université de Toulouse, IDEI, France (March).* **8.** *Universidad de Navarra – Pamplona, Department of Economics, Spain (March).* **9.** *Oberlin College, Department of Economics, Ohio, United States (March).* **10.** *Università di Padova, Department of Economics, Italy (November).*

2005: **1.** *Università Bocconi*, Department of Economics, Milan, Italy (April). **2.** *Universitat Pompeu Fabra*, Department of Economics and Business, Barcelona, Spain (May, October).

2003: **1.** *University of Lecce*, Department of Economics and Mathematics, Italy (October).

CONFERENCES and WORKSHOPS ATTENDED (as Speaker)

2016: **1.** *Journée du BETA* (Université de Strasbourg & Université de Lorraine), Strasbourg, France (March). **2.** *International Meeting on Experimental and Behavioral Social Sciences*, Rome, Italy (April). **3.** *1st Workshop on Psychological Game Theory*, Gothenburg, Sweden (June, **invited talk**). **4.** *Journées Internationales du Risque*, Niort, France (June). **5.** *D-TEA Workshop “Beyond Revealed Preferences”*, Paris, France (June). **6.** *FUR “XVI International Conference on the Foundations and Applications of Utility, Risk and Decision Theory”*, Warwick, UK (June). **7.** *Annual Congress of the European Economic Association and European Meeting of the Econometric Society*, Genève, Switzerland (August). **8.** *1st Conference of the French Association of Economics of Law (AFED)*, Paris, France (November, Session in Memory of Pierre Garrouste, **invited talk**).

2015: **1.** *BELSS Symposium on Experimental Economics*, Bocconi University Milan, Italy (June, **invited talk**). **2.** *“VI Annual Meeting of the French Experimental Economic Association*, Paris, France (June).

2014: **1.** *“Communication, Reciprocity and Beliefs Workshop”*, Sapienza University of Rome (April, **invited talk**). **2.** *FUR “XV International Conference on the Foundations and Applications of Utility, Risk and Decision Theory”*, Rotterdam, the Netherlands (June). **3.** *“Labsi Workshop on Behavioral and Experimental Finance”*, Siena, Italy (September).

2013: **1.** *“IX International Meeting on Experimental and Behavioural Economics”*, Madrid, Spain (April). **2.** *“BEELab biannual Workshop on Behavioral and Experimental Economics”*, Florence, Italy (May). **3.** *Journées de Microéconomie Appliquée*, Nice, France (June). **4.** *Experimental Finance Conference*, Tilburg, Holland (June). **5.** *XX EAERE “European Association of Environmental and Resource Economists” Conference*, Toulouse, France (June). **6.** *9th Invitational Choice Symposium*, Noordwijk, Holland (June). **7.** *2nd GIKA Annual Conference*, Valencia, Spain (July). **8.** *ESA “Economic Science Association World Meeting”*, Zurich, Switzerland (July). **9.** *SABE “Society for the Advance of Behavioral Economics Conference”*, Atlanta, USA (July); **10.** *“Alhambra Experimental Workshop”*, Rome, Italy (October). **11.** *SIE (Società Italiana degli Economisti) Annual Conference*, Bologna, Italy (October). **12.** *ESI Autumn Workshop, Max Plank Institute of Economics*, Jena, Germany (November, **invited talk**).

2012: **1.** *“VIII International Meeting on Experimental and Behavioural Economics”*, Castellon, Spain (March). **2.** *“Workshop on New Developments in Decision Making under Uncertainty”*, THEMA, Université de Cergy-Pontoise, France (May, **invited talk**). **3.** *“III Annual Meeting of the French Experimental Economic Association*, Montpellier, France (May). **4.** *ESA “Economic Science Association World Meeting”*, New York, USA (June). **5.** *FUR “XIV International Conference on the Foundations and Applications of Utility, Risk and Decision Theory”*, New York, USA (June). **6.** *SABE “Society for the Advance of Behavioral Economics Conference”*, Granada, Spain (July). **7.** *“3rd Annual Xiamen University International Workshop on Experimental Economics and Finance”*, Xiamen, China (December).

2011: **1.** *SEET Workshop 2011*, Agadir, Morocco (February). **2.** *“VII International Meeting on Experimental and Behavioural Economics”*, Barcelona, Spain (April). **3.** *BEELab biannual Workshop on Behavioral and Experimental Economics*, Florence, Italy (April). **4.** *“Experimental Methods and Economic Modelling”*, Capua, Italy (June). **5.** *“Social Economics: the Young Economists’ Contribution”*, Forlì, Italy (June, **invited talk**). **6.** *ESA “Economic Science Association World Meeting”*, Luxembourg (September).

2010: **1.** *SEET Workshop 2010*, Marrakech, Morocco (January). **2.** *“VI International Meeting on Experimental and Behavioural Economics”*, Bilbao, Spain (April). **3.** *“Behavioral & Quantitative*

Game Theory Conference”, Newport, California (May). **4.** “*Cognitive and Experimental Economics Workshop*”, Capua-Caserta, Italy (May, **invited talk**). **5.** *FUR “XIV International Conference on the Foundations and Applications of Utility, Risk and Decision Theory”*, Newcastle, UK (June). **6.** *ESA “Economic Science Association European Meeting”*, Copenhagen, Denmark (July). **7.** “*XXV Jornadas de Economía Industrial*”, Madrid, Spain (September). **8.** *Labsi Conference on “Neuroscience and Decision Making”*, Siena, Italy (September). **9.** “*V Alhambra Experimental Workshop*”, Granada, Spain (October).

2009: **1.** “*V International Meeting on Experimental and Behavioural Economics*”, Granada, Spain (April). **2.** “*BEE workshop on Neuroeconomics and Psychology*”, Toulouse, France (June). **3.** “*PET Workshop on Public Economics: Theoretical and Experimental Approaches*”, Lyon, France (June). **4.** *ESA “Economic Science Association European Meeting”*, Innsbruck, Austria (September). **5.** *IV Alhambra Experimental Workshop*, Granada, Spain (October). **6.** “*Workshop on Markets and Firms Dynamics: from micro patterns to aggregate behaviours*”, Pointe-à-Pitre, Guadeloupe (December). **7.** *Workshop in honour of Roger Myerson: Mechanism Design, Game Theory and Political Economy*, Toulouse, France (December).

2008: **1.** “*IV International Meeting on Experimental and Behavioural Economics*”, Alicante, Spain (March). **2.** “*Workshop on Development and Behavioural Economics*”, Universidad de Navarra, Spain (April, **invited talk**). **3.** “*Thematic Meeting of the French Economic Association*”, Toulouse, France (June). **4.** “*Catholic University Summer School on Decision Processes*”, Milan, Italy (June). **5.** *IAREP & SABE Congress on “Behavioural Economics and Economic Psychology”*, Rome, Italy (September); **6.** “*Labsi International Conference on Political Economy and Public Choice: Theory and Experiments*”, Salerno, Italy (September). **7.** *ESA “Economic Science Association European Meeting”*, Lyon, France (September). **8.** *SIE (Società Italiana degli Economisti) Annual Conference*, Perugia, Italy (October).

2007: **1.** “*Second PhD Presentation Meeting – Royal Economic Society*”, London, United Kingdom (January). **2.** “*Reciprocity: Theories and Facts - International Conference*”, Vercelli, Italy (February). **3.** “*22nd European Conference on Operational Research*”, Prague, Czech Republic (July). **4.** “*Labsi International Conference on Political Economy and Public Choice: Theory and Experiments*”, Siena, Italy (September).

2006: **1.** “*Communication and Incentives*” Conference, UCSB Economics, Santa Barbara, California (February, **invited talk**). **2.** “*International Workshop on Behavioural Game Theory*”, Capua, Italy (May). **3.** *FUR “XII International Conference on the Foundations and Applications of Utility, Risk and Decision Theory”*, Rome, Italy (June). **4.** “*6th Meeting on Game Theory and Practice dedicated to development, natural resources and the environment*”, Zaragoza, Spain (July). **5.** *IAREP & SABE Congress on “Behavioural Economics and Economic Psychology”*, Paris, France (July). **6.** *ESA “Economic Science Association North American Meeting”*, Tucson, USA (September). **7.** “*European Winter Meeting of the Econometric Society*”, Torino, Italy (November). **8.** “*XXXI Simposio de Analisis Economico*”, Oviedo, Spain (December).

2005: **1.** “*II International Meeting on Experimental and Behavioural Economics*”, Valencia, Spain (December).

2004: **1.** “*IX Spring Meeting of Young Economists (SMYE)*”, Warsaw, Poland (April). **2.** Annual meeting of the “*Society for Economic Design (SED)*”, Mallorca, Spain (June). **3.** Annual meeting of the “*European Economic Association (EEA)*”, Madrid, Spain (August).

2003: **1.** “*European Doctorate Group in Economics (EDGE) Jamboree*”, Marseille, Aix-en-Provence, France (September). **2.** “*XXVIII Simposio de Analisis Economico*”, Sevilla, Spain (December).